U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE LENDER RANKING by TOTAL $\underline{\text{NUMBERS}}$

7(a) Loan Guaranties & 504 Debentures as of:		FY 2017		10/01/2016-11/30/2016		
LENDER	#	\$				
1 WELLS FARGO BANK NATL ASSOC	24	\$3,379,700	_	TOP LENDERS BY TOTAL NUMBERS (all lenders)	#	\$
2 MANUFACTURERS & TRADERS TR CO	12	\$903,500		WELLS FARGO BANK NATL ASSOC	24	\$3,379,700
3 UNION BANK & TRUST	11	\$1,352,000	_	MANUFACTURERS & TRADERS TR CO	12	\$903,500
4 EVB	8	\$6,451,300	-	UNION BANK & TRUST	11	\$1,352,000
5 LIVE OAK BANKING COMPANY	6	\$2,291,900	_	EVB	8	\$6,451,300
6 BRANCH BANKING AND TRUST COMPA	6	\$1,144,500	_	LIVE OAK BANKING COMPANY	6	\$2,291,900
7 SONABANK	4	\$809,000				
8 VILLAGE BANK	3	\$881,000		COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	#	\$
9 SUNTRUST BANK	3	\$750,500	1.	VILLAGE BANK	3	\$881,000
10 CELTIC BANK CORPORATION	3	\$350,000	2.	CELTIC BANK CORPORATION	3	\$350,000
11 INDEPENDENCE BANK	2	\$300,000	3.	INDEPENDENCE BANK	2	\$300,000
12 TOWNEBANK	2	\$198,000	4.	NOA BANK	1	\$3,100,000
13 UVA COMMUNITY CREDIT UNION	2	\$107,600	5.	FIRST UTAH BANK	1	\$950,000
14 FAUQUIER BANK	2	\$77,600				
15 WORLD TRADE FINANCE, INC.	1	\$5,000,000		INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	#	\$
16 FIRST FINANCIAL BANK	1	\$4,970,000	1.	EVB	8	\$6,451,300
17 PACIFIC PREMIER BANK	1	\$4,612,000	2.	LIVE OAK BANKING COMPANY	6	\$2,291,900
18 HANMI BANK	1	\$3,870,000	3.	SONABANK	4	\$809,000
19 BERKSHIRE BANK	1	\$3,400,000	4.	FAUQUIER BANK	2	\$77,600
20 FIRST BANK	1	\$3,221,000	5.	FIRST FINANCIAL BANK	1	\$4,970,000
21 NOA BANK	1	\$3,100,000				
22 FIRST WESTERN SBLC, INC	1	\$2,260,000		MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)	#	\$
23 FIRST UTAH BANK	1	\$950,000		WELLS FARGO BANK NATL ASSOC	24	\$3,379,700
24 FARMERS BANK	1	\$744,000	2.	MANUFACTURERS & TRADERS TR CO	12	\$903,500
25 BANK OF GEORGE	1	\$664,000	3.	UNION BANK & TRUST	11	\$1,352,000
26 FIRST VIRGINIA COMMUNITY BANK	1	\$657,000		BRANCH BANKING AND TRUST COMPA	6	\$1,144,500
27 FIRST-CITIZENS BK & TR CO	1	\$635,000	1	SUNTRUST BANK	3	\$750,500
28 BANCORP BANK	1	\$626,500	_			4:00,000
29 FIRSTRUST SAVINGS BANK	1	\$421,000	+	CREDIT UNIONS	#	\$
30 AMERICAN PATRIOT BANK	1	\$389,700	_	UVA COMMUNITY CREDIT UNION	2	\$107,600
31 ACCESS NATIONAL BANK	1	\$350,000	-	BAYPORT CREDIT UNION	1	\$45,000
32 FIRST HOME BANK	1	\$350,000	1	ABNB FCU	1	\$25,000
33 RENASANT BANK	1	\$350,000		ABNOTOG	. '	Ψ25,000
34 FLORIDA CAP. BANK NATL ASSOC	1	\$182,200	-	CERTIFIED DEVELOPMENT COMPANIES (by Numbers)	#	\$
35 FARMERS & MERCHANTS BANK	1	\$169,000	1	TIDEWATER BUS. FINANCING CORP	6	\$6,410,000
36 CITIZENS AND FARMERS BANK	1	\$156,000	-	BUSINESS FINANCE GROUP, INC.	4	\$4,347,000
37 STEARNS BK NATL ASSOC	1		_	RAPPAHANNOCK ECONOMIC DEVEL CO	0	\$4,347,000
38 NEW HORIZON BANK NATL ASSOC	1	\$150,000 \$120,000		INAFFALIANINOCK ECONOMIC DEVEL CO	U	\$0
			1	FOA FIRST TRUST I FAIDERS (by Numbers)		¢
39 POWELL VALLEY NATIONAL BANK	1	\$113,200	_	504 - FIRST TRUST LENDERS (by Numbers)	#	\$
40 FULTON BANK NATL ASSOC	1	\$70,000	-	EVB	2	\$7,113,089
41 FIRST BANK AND TRUST COMPANY	1	\$64,300	1	TOWNEBANK	2	\$240,438
42 CARDINAL BANK	1	\$50,000	-	FIRST BANK	1	\$3,150,000
43 BAYPORT CREDIT UNION	1	\$45,000	1	FARMERS BANK	1	\$906,359
44 ABNB FCU	1	\$25,000	_	FIRST VIRGINIA COMMUNITY BANK	1	\$800,000
TOTAL 7(a) & 504 LOANS	118	\$56,711,500]			